

The Annual Face-to-Face Forum for Hotel Design Specifiers and Manufacturers EMEA Projects

15th Edition · 2nd - 5th May 2023 · Ibiza, Spain



WHO PARTICIPATES?

Buyers and specifiers

- From the main hotel chains, architecture & design firms
- Decision makers only
- Confirmed projects (short and mid-term)

Suppliers and manufacturers

HOW DOES IT WORK?

- **3** fully organised **days**
- Pre-arranged meetings of **20 minutes** each
- Social functions and networking activities with the specifiers
- Product showcase on your table
- Limited attendance: maximum **200 delegates**



WHY TO ATTEND?

- More than 60 potential clients over 3 days in one place
- You know who will attend, their budget and projects in advance
- They all have confirmed projects in Europe & the Middle East
- You select the companies you are going to meet with



CONTACT







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WHAT DOES IT INCLUDE?

PACKAGE	A	B
N° of meetings guaranteed	15	20
N° of delegates included	1	1
Accommodation 3 nights 5*	✓	✓
Meals	✓	✓
Transfers	✓	✓
Networking activities	✓	✓
Workshops & Team Building	✓	✓
Printed delegate directory	✓	✓
A5 Ad Page	-	✓
COST¹	7.350 €	8.750 €

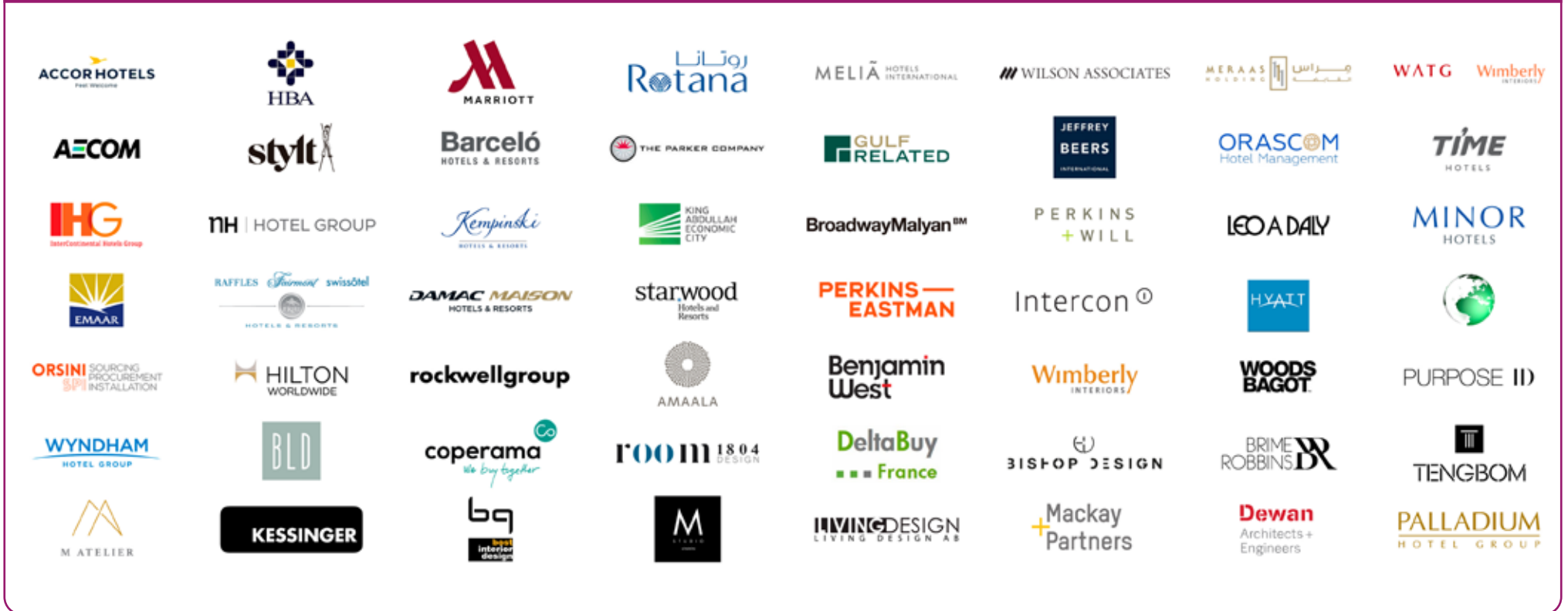
 Additional delegate (3 Max)	+ 2.750 €
 Standard Full Colour Page	+ 250 €
 Premium Ad Page	+ 495 €
 Sponsor social activities	Contact us

¹ ALL programme costs are covered, except flights.

VAT not included when applicable.



SOME OF THE PARTICIPANTS



"It is an interactive event which provides procurement leaders and suppliers with an opportunity to engage meaningful and productive face-to-face meetings providing ample opportunities to solidify existing relationships while creating an environment to foster new relations"

**AVice President, Procurement
ACCOR HOTELS, ME**

"Pretty much the who is who in hospitality designers here, all the top design firms, wide array of ownerships represented as well, and operators so it is quite valuable. The projects that they bring to the table are really the life core of our business. The quality of the projects is equal to the caliber of the people we are attending"

**President
ALGER-TRITON / STUDIO AT**

"It's a very good investment of our time"

**Principal
AREEN PROCUREMENT**

"It's a really good way to get in touch with architects and specifiers which, under other circumstances would be really difficult to get in touch with"

**Project Advisor
GRESPANIA**

"People know why they are coming. You have pre-booked meetings so you know exactly who you are going to meet and why you are going to meet, and this is why it is very effective"

**Vice President Sales EMEA
BARTECH EMEA**